

# **Texas Academic Standards Correlation**

Theme 1: Employment and Income		
Session Descriptions	Student Objectives	130.182. Money Matters Standards
Project: My Savings Plan  In the project, students look forward 10-15 years and create a financial portfolio to help them achieve their future lifestyle and monetary goals while also learning about the importance of planning for unexpected adversities. They will create a variety of artifacts—physical and digital—and deliver presentations as they explore the steps required for a secure financial future.	Students will:  Examine anticipated income and costs for each SMART financial goal.  Develop a savings plan for each of their SMART financial goals.	2A) The student uses career planning concepts, tools, and strategies to explore, obtain, and develop a financial plan. The student is expected to discuss the nature and benefits of financial planning.  9A) The student examines how personal financial decisions are used to achieve financial goals. The student is expected to develop a budget based on personal financial goals.
1.1 The Basics of Earning Income is money that an individual earns by working, making investments, and providing goods and services. Money functions as a medium of exchange, a unit of account, and a store of value. Any item used as money takes on those three essential functions.	Students will:  Describe the functions of money. Evaluate personal requirements for income. Analyze how and where to earn money. Design a brochure with possibilities for earning.	4A) The student demonstrates an understanding of the fundamental principles of money. The student is expected to explain forms of financial exchange, including cash, credit cards, debit cards, and electronic funds transfer.  4B) The student is expected to compare and contrast various types of currency, including paper money, coins, banknotes, government bonds, and treasury notes.  4C) The student is expected to identify functions of money, including medium of exchange, unit of measure, and store of value.  4D) The student is expected to describe sources of income, including wages and salaries, interest, rent, dividends, capital gains ,and transfer payments.

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1.2 Careers and Pay Individuals who set realistic financial goals are in more control of their money than those who do not. Although goals are set for short- and long-term periods, it is important to regularly track the progress of each goal.	<ul> <li>Students will:</li> <li>Analyze and prioritize personal financial goals (current, 10-year, 25-year).</li> <li>Explain the relationship between finances, career choices, and personal financial goals.</li> <li>Identify career fields or options of interest that will lead to financial goals.</li> </ul>	4D) The student demonstrates an understanding of the fundamental principles of money. The student is expected to describe sources of income, including wages and salaries, interest, rent, dividends, capital gains, and transfer payments.  9A) The student examines how personal financial decisions are used to achieve financial goals. The student is expected to develop a budget based on personal financial goals.
1.3 Education and Careers  An investment in a career requires time, money, and resources that can open doors to opportunities. Studies show that employees with more than a high school education earn significantly more money throughout their lifetime than those without. The emphasis in this session is that the more education you have, the higher quality of life you will have.	Students will:  Examine the cost of college.  Evaluate the costs and/or benefits of post-secondary education (trade school, apprenticeships, etc.).  Compare and contrast the costs and benefits of various postsecondary educational options.  Evaluate personal decisions relating to career choice and education requirements and plans.  Assess personal skills, abilities, and aptitudes and personal strengths and weaknesses as they relate to career exploration and development.	3A) The student demonstrates an understanding of a postsecondary plan. The student is expected to understand educational, military, and current job opportunities.  4D) The student demonstrates an understanding of the fundamental principles of money. The student is expected to describe sources of income, including wages and salaries, interest, rent, dividends, capital gains, and transfer payments.  9A) The student examines how personal financial decisions are used to achieve financial goals. The student is expected to develop a budget based on personal financial goals.
1.4 Taxes and Benefits  Taxes are collected by governments to pay for many public services such as highways, schools, police, and fire protection. The main goal of taxation is to provide revenue for a government to pay its bills. The two taxes most people pay are federal and state income taxes. Federal income tax goes to the U.S. government, and state income tax is paid to the state government. Income may also be offset by tax-free benefit packages provided by an employer.	<ul> <li>Students will:</li> <li>Identify the difference between gross pay and net pay.</li> <li>Define taxes and explain their purpose and impact on income.</li> <li>Demonstrate an understanding of various taxes such as FICA and Medicare.</li> <li>Calculate net monthly income.</li> <li>Recognize employee benefits and apply knowledge to job opportunities</li> </ul>	4D) The student demonstrates an understanding of the fundamental principles of money. The student is expected to describe sources of income, including wages and salaries, interest, rent, dividends, capital gains, and transfer payments.  6A) The student examines personal financial activities and the role of government. The student is expected to analyze the importance and purpose of taxes.  9A) The student examines how personal financial decisions are used to achieve financial goals. The student is expected to develop a budget based on personal financial goals.



Theme 2: Money Management		
Session Descriptions	Student Objectives	130.182. Money Matters
Project: My Budgeting Habit  Students review the critical concepts and vocabulary related to budgeting, examine the importance of SMART goals, and then create their own SMART financial goals for the future. They design a visual aid to depict their SMART financial goals.	<ul> <li>Explain SMART (specific, measurable, achievable, realistic, and time-bound) goals and how the practice can be used for budgeting.</li> <li>Create personal SMART financial goals for the future: short term (1 year), medium term (5 years), and long term (10 years or beyond).</li> <li>Use graphics and multimedia—charts, videos, graphs, and so on to represent each SMART goal and the method by which it will be achieved.</li> <li>Describe a budget and explain the purpose of budgeting.</li> </ul>	2A) The student uses career planning concepts, tools, and strategies to explore, obtain, and develop a financial plan. The student is expected to discuss the nature and benefits of financial planning.  9A) The student examines how personal financial decisions are used to achieve financial goals. The student is expected to develop a budget based on personal financial goals.
2.1 Financial Institutions Consumers use financial institutions to help them save and complete transactions safely, quickly, and conveniently and to hold and transfer money in different ways—all while being insured and safe from theft. It is important, therefore, to find a financial institution that meets your needs.  .	Students will:  Investigate the use of different payment methods.  Compare financial institutions and the types of accounts and services they provide.	10A) The student understands the purposes of financial service providers. The student is expected to describe types of financial service providers, including banks and credit unions.  4A) The student is expected to explain forms of financial exchange, including cash, credit cards, debit cards, and electronic funds transfer.  4B) The student is expected to compare and contrast various types of currency, including paper money, coins, banknotes, government bonds, and treasury notes.
2.2 Spending and Saving Many competing claims are made on a person's money that impede the ability to save. By prioritizing saving, consumers will be able to achieve short-and long-term goals and set aside money for emergencies and the future.	<ul> <li>Students will:</li> <li>Recognize the importance of paying yourself first.</li> <li>Identify the opportunity costs of savings.</li> <li>Compare simple and compound interest and their impact on savings, including the Rule of 72.</li> </ul>	2A) The student uses career planning concepts, tools, and strategies to explore, obtain, and develop a financial plan. The student is expected to discuss the nature and benefits of financial planning.  9B) The student is expected to explain the benefits of saving and investing.



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2.3 Think Before You Spend  Every individual is responsible for keeping track of his or her own money. Using a transaction register and careful consumer practices and staying informed all help in maintaining a positive cash flow and increasing net worth.	<ul> <li>Record purchases in a transaction register.</li> <li>Determine which practices demonstrate careful consumer skills.</li> <li>Apply consumer skills to spending and saving decisions.</li> </ul>	4B) The student demonstrates an understanding of the fundamental principles of money. The student is expected to compare and contrast various types of currency, including paper money, coins, banknotes, government bonds, and treasury notes.  9E) The student examines how personal financial decisions are used to achieve financial goals. The student is expected to interpret and reconcile bank statements.  9F) The student is expected to maintain financial records.
2.4 Budgeting  Examining and monitoring cash flow is an ongoing and critical step in the budgeting process. Having and using a budget, and knowing the types of categories in a budget, helps people maintain positive cash flow.	<ul> <li>Explain cash flow.</li> <li>Follow a step-by-step guide for creating a budget.</li> <li>Identify a short-term financial goal.</li> <li>Arrange income, fixed expenses in appropriate columns to be equal.</li> </ul>	2A) The student uses career planning concepts, tools, and strategies to explore, obtain, and develop a financial plan. The student is expected to discuss the nature and benefits of financial planning.  9A) The student is expected to develop a budget based on personal financial goals.
Case Study: Solving Problems and Managing Risk Students examine a process for making decisions and managing risk. They consider a scenario in which a business owner must make a difficult decision. Students use a decision tree to analyze options and consequences and recommend a course of action.	<ul> <li>Explain why ethics are important to uphold when making a decision.</li> <li>Use a decision tree as part of the decision-making process.</li> <li>Explain risk management as part of decision making.</li> <li>Analyze a business crisis and explore options.</li> <li>Explore the importance of crisis management and crisis communications.</li> </ul>	11B) The student identifies various investment strategies. The student is expected to evaluate investment goals and objectives as they relate to risk tolerance.  12A) The student identifies methods to manage personal risk. The student is expected to understand the concept of insurance.



Theme 3 Credit, Debt, and Keeping Your Finances Safe		
Session Descriptions	Student Objectives	130.182. Money Matters
Theme 3 Project: My Credit Score Students learn about the importance of a credit score and how to maintain a healthy score that will allow access to the credit they will need to make major purchases.	<ul> <li>Examine anticipated income and costs for each SMART financial goal.</li> <li>Develop a savings plan for each of their SMART financial goals.</li> <li>high credit score in the short, medium, and long term.</li> <li>Create an original reality show concept that demonstrates awareness of concepts related to improving credit scores.</li> </ul>	4F) The student demonstrates an understanding of the fundamental principles of money. The student is expected to discuss the purposes and importance of credit.  9G) The student examines how personal financial decisions are used to achieve financial goals. The student is expected to evaluate credit scores.
3.1 What Is Credit? Credit is the amount of money a borrower receives and agrees to pay back with interest to the lender. The lender relies on a report of the borrower's credit history to determine whether to extend a loan. The report includes a record of the borrower's ability to repay debt.	<ul> <li>Students will:</li> <li>Explain the concept of credit.</li> <li>Distinguish the pros and cons of credit.</li> <li>Develop techniques for building a strong credit history.</li> <li>Summarize major consumer credit laws.</li> </ul>	4F) The student demonstrates an understanding of the fundamental principles of money. The student is expected to discuss the purposes and importance of credit.  9G) The student examines how personal financial decisions are used to achieve financial goals. The student is expected to evaluate credit scores.
3.2 Types of Credit Building a strong credit history requires using credit wisely. Credit cards, loans, and nontraditional credit options, such as rent-to-own plans and payday loans, are expensive ways to manage money. Often the results of poor credit choices will require debt management plans and credit counseling.	<ul> <li>Explain the types and sources of credit.</li> <li>Compute interest amounts on a loan.</li> <li>Develop an action plan for fixing bad credit.</li> </ul>	4F) The student demonstrates an understanding of the fundamental principles of money. The student is expected to discuss the purposes and importance of credit.  9G) The student examines how personal financial decisions are used to achieve financial goals. The student is expected to evaluate credit scores.  10B) The student understands the purposes of financial service providers. The student is expected to evaluate financial service providers based on selection criteria such as location, interest rates, and benefits.  10E) The student is expected to explain loan evaluation criteria used by lending institutions.



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3.3 Protect Your Credit Lenders evaluate a person's credit worthiness based on the Five C's— capacity, capital, conditions, collateral, and character—as well as the person's credit report and credit score. Maintaining good credit is pivotal in acquiring future credit. Consumers need to monitor their credit accounts and reports and keep their personal and financial information safe to maintain their good credit.	<ul> <li>Explain the impact credit scores and credit reports have on obtaining credit.</li> <li>Evaluate the process of the Five C's of credit.</li> <li>Explain what a credit score indicates and how it affects a person's financial history.</li> <li>Identify strategies for protecting personal financial information and resources.</li> </ul>	4F) The student demonstrates an understanding of the fundamental principles of money. The student is expected to discuss the purposes and importance of credit.  9G) The student examines how personal financial decisions are used to achieve financial goals. The student is expected to evaluate credit scores.  9H) The student examines how personal financial decisions are used to achieve financial goals. The student is expected to use identify theft protection measures.
3.4 Debt Management Repaying debt is a legal and ethical matter. People who run into financial trouble can often improve their financial situation with some effort. When consumers are not able to manage debt on their own, they can work with a credit counselor to develop a debt management plan. Bankruptcy is a legal action used to remove the debts of businesses and individuals who are unable to pay their bills, but it has severe credit consequences.	<ul> <li>Students will:</li> <li>Compare and contrast debt management plans.</li> <li>Examine two types of bankruptcy: Chapter 7 and Chapter 13.</li> <li>Explain why bankruptcy might not be the best choice in a given situation.</li> <li>Interpret complex data and analyze the services of DMP agencies and whether to file bankruptcy in a given situation.</li> </ul>	4F) The student demonstrates an understanding of the fundamental principles of money. The student is expected to discuss the purposes and importance of credit.



JA Financial Literacy Theme 4: Planning for the Future		
Session Descriptions	Student Objectives	130.182. Money Matters
Theme 4 Project: My Investment Plan  Students review basic information about stocks and the stock market and then conduct research to select at least ten stocks in which to invest for a financial portfolio.	<ul> <li>Explain stock and the stock market.</li> <li>Describe low-risk, medium-risk, and high-risk investments.</li> <li>Develop a diversified stock portfolio.</li> <li>Predict factors that would positively or negatively affect the stock prices within the next 10 years.</li> </ul>	11A) The student identifies various investment strategies. The student is expected to evaluate different types of investments such as stocks, bonds, and property.  11B) The student identifies various investment strategies. The student is expected to evaluate investment goals and objectives as they relate to risk tolerance.  11C) The student identifies various investment strategies. The student is expected to investigate long-term needs and financial goals, including retirement.  11D) The student identifies various investment strategies. The student is expected to investigate the factors that affect the value of investments.
4.1 Investing Versus Saving People save to have money to use in the future. People invest to increase the value of their money. Because a savings account is generally insured by the financial institution, it carries less risk but has a lower rate of return. Stocks, bonds, and mutual funds are common investments which involve some risk, but investors are generally willing to accept more risk in exchange for higher returns.	<ul> <li>Students will</li> <li>Differentiate between saving and investing.</li> <li>Describe types of investment vehicles.</li> <li>Compare the relationship of risks and rewards.</li> <li>Create a pyramid of investments, placing them in a range from low risk to high risk.</li> <li>Identify the risk-return tradeoffs for saving and investing.</li> </ul>	9B) The student examines how personal financial decisions are used to achieve financial goals. The student is expected to explain the benefits of saving and investing.  11A) The student identifies various investment strategies. The student is expected to evaluate different types of investments such as stocks, bonds, and property.  11B) The student identifies various investment strategies. The student is expected to evaluate investment goals and objectives as they relate to risk tolerance.



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4.2 Investing for the Long Term Various types of risk should be considered when making retirement plans and investment decisions. Many types of investment plans, such as 401(k)s and IRAs, should be considered as well. It is never too early to think about financial planning. Planning should begin as soon as a person enters the workforce.	<ul> <li>Students will:</li> <li>Identify the key elements of financial planning.</li> <li>Explain the risks associated with long-term financial planning.</li> <li>Examine investment needs in different financial situations and explore long-term financial investments.</li> <li>Apply risk criteria when choosing and developing a financial plan.</li> </ul>	11B) The student identifies various investment strategies. The student is expected to evaluate investment goals and objectives as they relate to risk tolerance.  11C) The student identifies various investment strategies. The student is expected to investigate long-term needs and financial goals, including retirement.
4.3 Risks and Responsibilities Risk is exposure to something potentially dangerous or harmful. It is important to recognize risks and learn how to manage or mitigate them. People purchase insurance to reduce the risk of loss and receive compensation for losses or damage caused by events beyond their control.	<ul> <li>Students will:</li> <li>Identify risks in life and how to protect against the consequences of risk.</li> <li>Investigate categories of specific risks they may face.</li> <li>Examine ways to mitigate those risks.</li> <li>Calculate the probability of those risks occurring</li> </ul>	11B) The student identifies various investment strategies. The student is expected to evaluate investment goals and objectives as they relate to risk tolerance.  12A) The student identifies methods to manage personal risk. The student is expected to understand the concept of insurance.
4.4 Types of Insurance Insurance coverage is provided in exchange for the payment of a premium. Five common types of insurance are homeowner's (and renter's) insurance, disability insurance, health insurance, life insurance, and automobile insurance. Some coverage, such as auto insurance, is required by law, while other coverage is optional. Consumers need to choose the right kind and amount of insurance during different stages in their lives.	<ul> <li>Students will:</li> <li>Define basic insurance terms.</li> <li>Examine five types of insurance and the purpose of each.</li> <li>Evaluate the coverage for each of the five types.</li> <li>Create a portfolio with the types of insurance they imagine themselves purchasing within the next 10 years.</li> </ul>	12A) The student identifies methods to manage personal risk. The student is expected to understand the concept of insurance.  12B) The student is expected to explore the reasons for obtaining personal insurance, including health, disability, life, cancer, and long-term care insurance.  12C) The student is expected to explore the reasons for obtaining property insurance coverage, including homeowner's, personal liability, renter's, flood, earthquake, and auto insurance.

